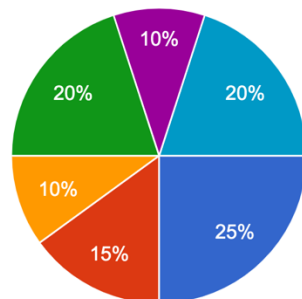


## PROFILE OF ORGANISATION AND CONTEXT

1. How old is your think tank?

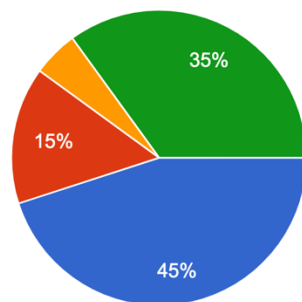
20 responses



- A) I plan to establish a new think tank
- B) 1-5 years
- C) 5-10 years
- D) 10-15 years
- E) 15-20 years
- F) 20 plus years

2. What is/will be programatic focus of your organisation?

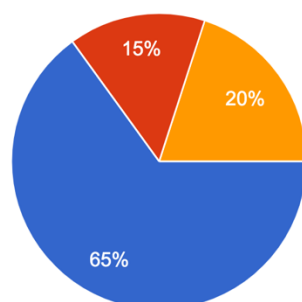
20 responses



- A) 1 policy examined from different perspectives (e.g. security)
- B) 2 policy areas
- C) 3 policy areas
- D) more than 3 policy areas

3. Where is/will be your organisation working?

20 responses



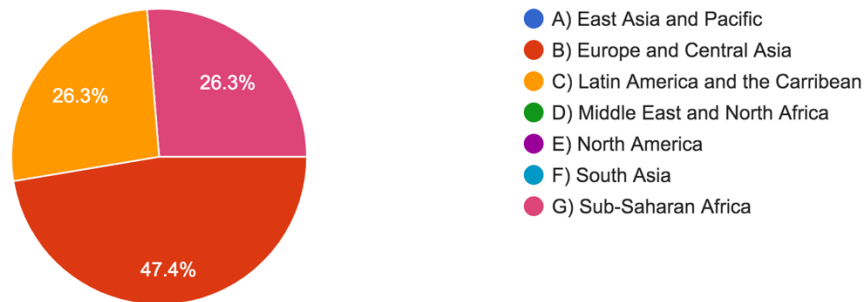
- A) One country
- B) In few countries
- C) More than 1 continent

## The Results of Pre-Workshop Survey on FINANCIAL MANAGEMENT AND FUNDRAISING

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4. Which region is the focus of your activities?

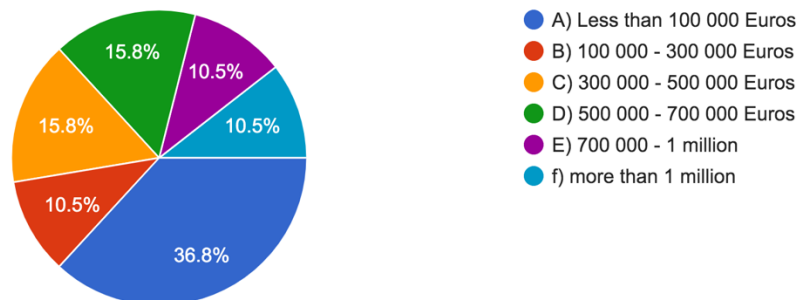
19 responses



## FINANCIAL MANAGEMENT

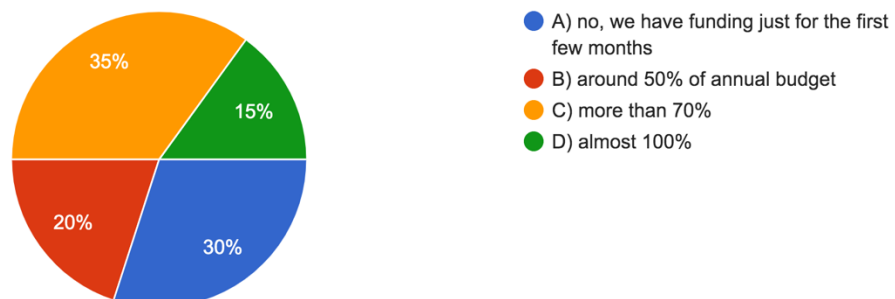
5. The size of the total budget last year

19 responses



6. Do you have this year's organisational budget (core operational costs) covered?

20 responses

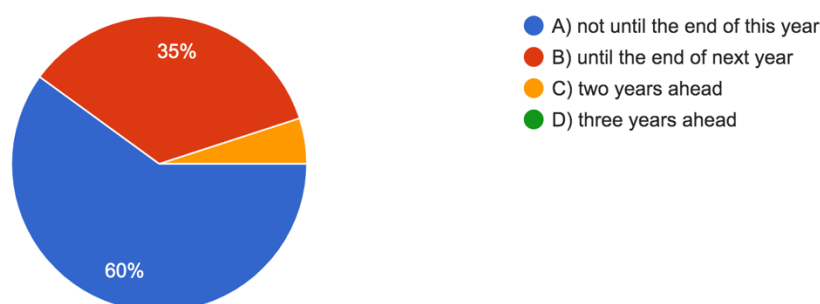


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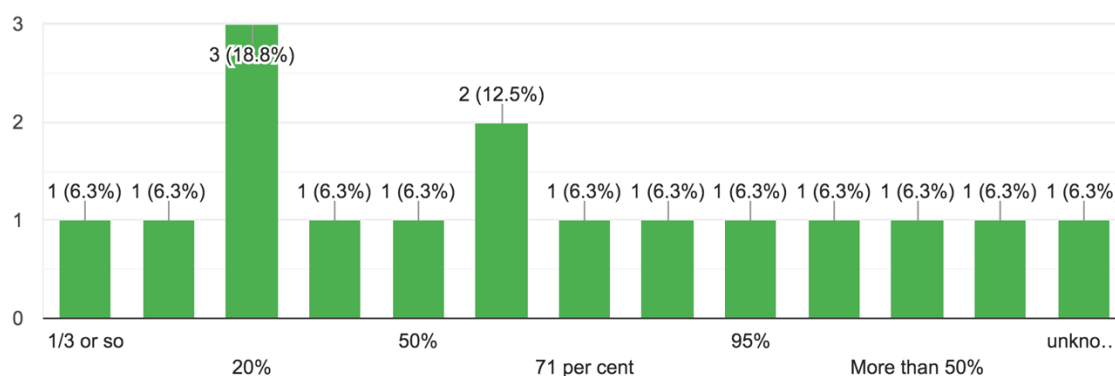
7. Do you have core organisational budget secured for following periods?

20 responses



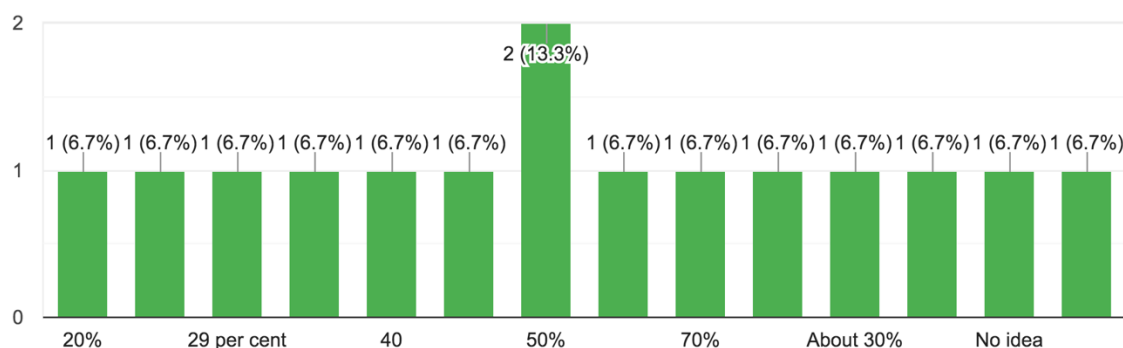
8. A Budget Structure: What is % of OPERATIONAL BUDGET (running costs of organization e.g. office, software, key staff...) within your total annual budget?

16 responses



8. B Budget Structure: What is % of PROGRAMMES (direct costs e.g. publications, field research, events...) within your total annual budget?

15 responses

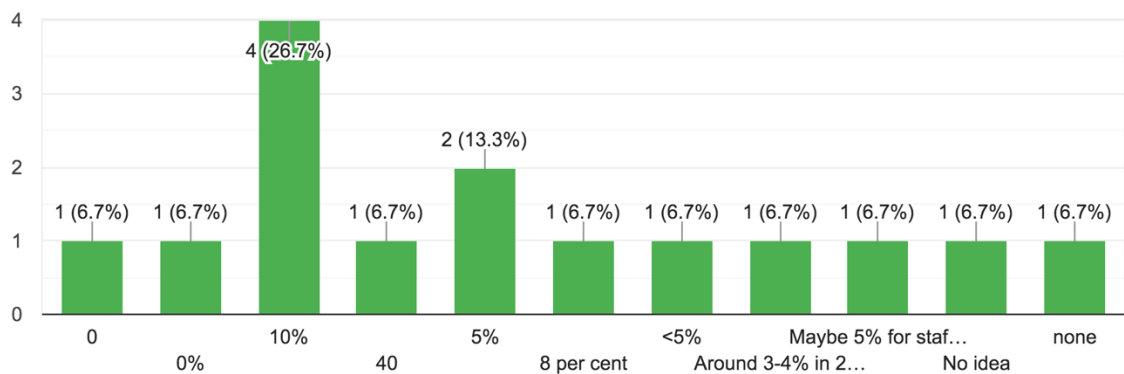


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8. C Budget Structure: What is % of CAPACITY-BUILDING OR INVESTMENT BUDGET within your total annual budget?

15 responses

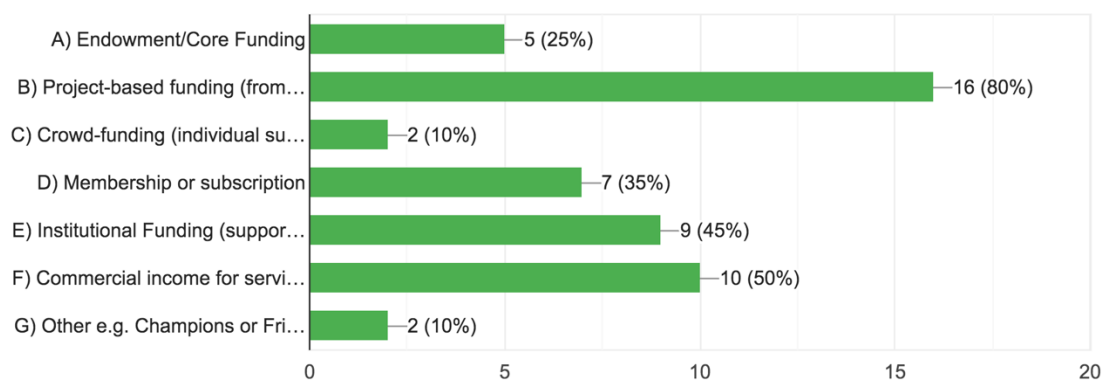


8. D Budget Structure: Is there any other type of sub-budget within your annual budget?

- Do not know
- Outreach%
- Subgrants

9. Choose 3 top SOURCES OF INCOME for your organisation

20 responses

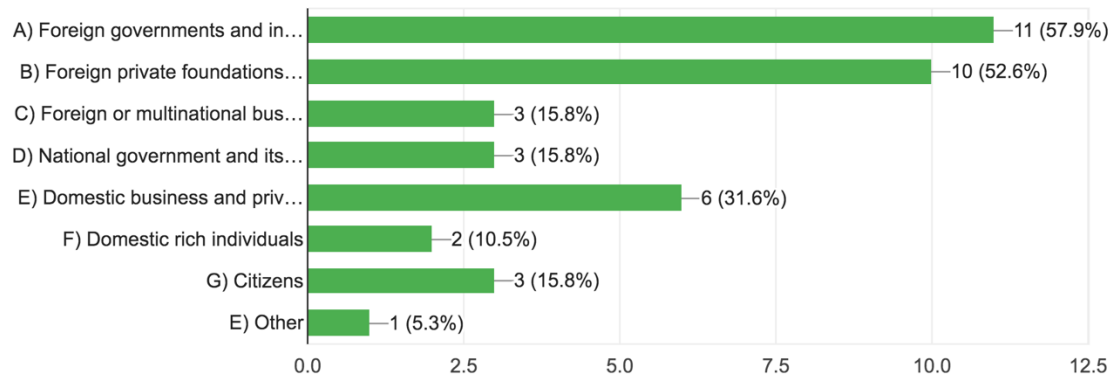


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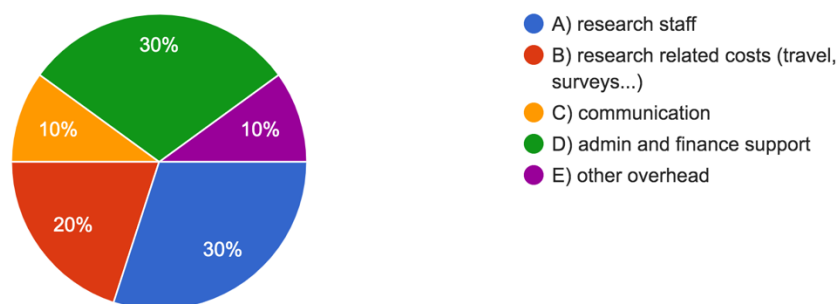
### 10. Choose 2 top type of donors of your organisation

19 responses



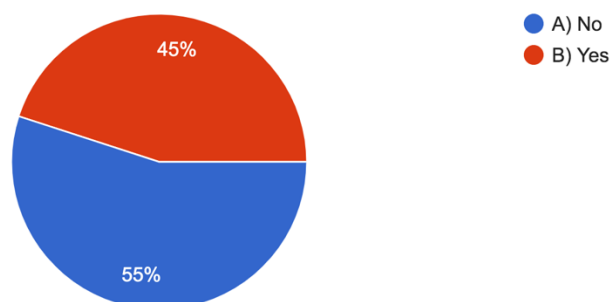
### 11. Choose 2 most difficult type of costs to fundraise for.

20 responses



### 12. Do you have unrestricted funds that you can use as you want?

20 responses



12 A If you have unrestricted funds, please specify how they were collected, from what source, how big are they in relation to the total operational budget (running costs)

- Institutional support through private grant making bodies, also funds that became unrestricted by donor's decision due to covid-19

## The Results of Pre-Workshop Survey on FINANCIAL MANAGEMENT AND FUNDRAISING

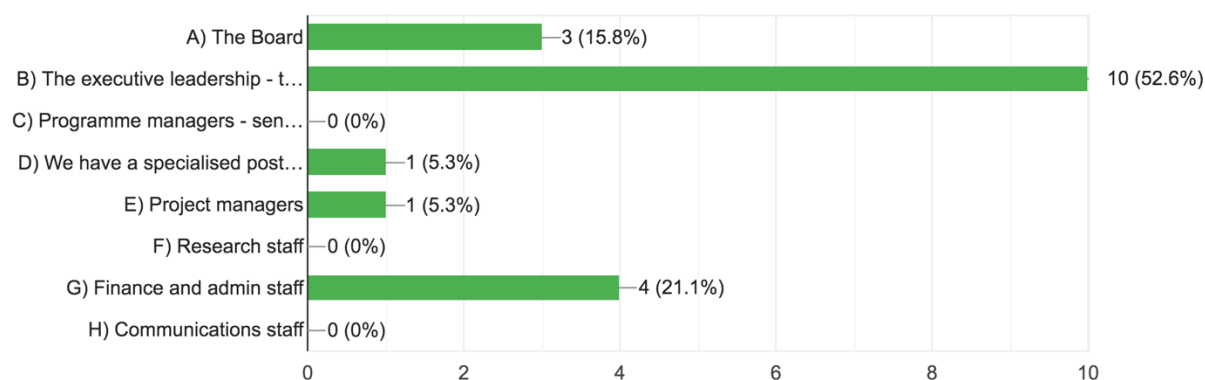
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- donations
- From private institutional donors who have funded our work for sometime now
- From a foundation, covering 70% of total operational budget. The foundation initially approached us to do research and then asked us to apply for a grant.
- Private donations, sales. We have some research grants which allow quite high overheads that in effect are like unrestricted funds
- Raised from a private foundation. 35 per cent
- membership
- from services that we gave

### FINANCIAL PRACTICES

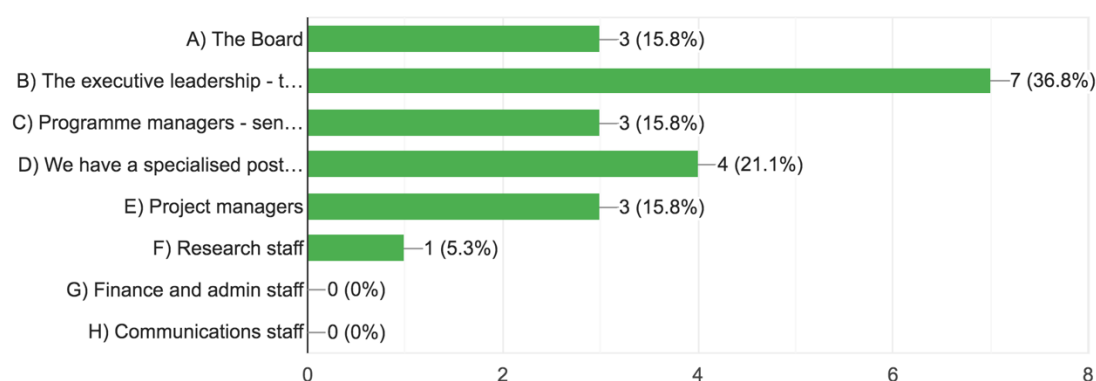
#### 13. Who is involved in FINANCIAL MANAGEMENT in your organisation?

19 responses



#### 13. Who is involved in FUNDRAISING in your organisation?

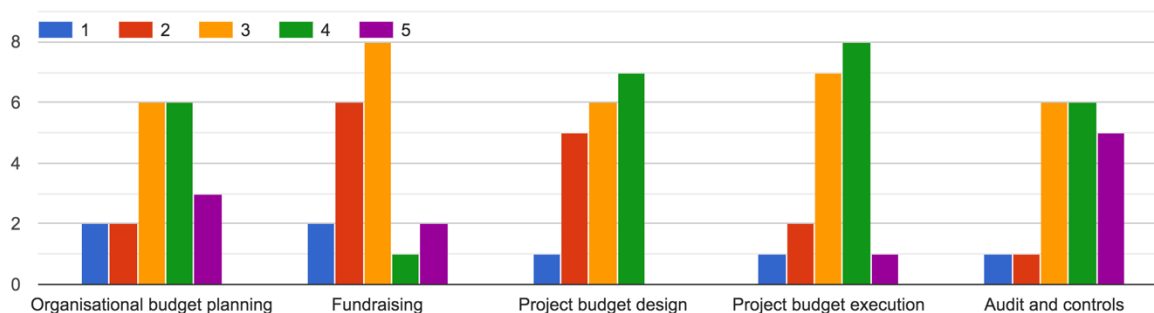
19 responses



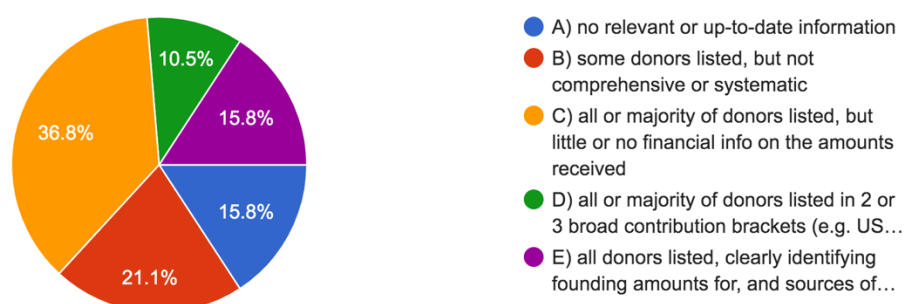
## The Results of Pre-Workshop Survey on FINANCIAL MANAGEMENT AND FUNDRAISING

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14. Assess your organisational capacity for following aspects of financial management from 1 (the weakest) to 5 (the best)

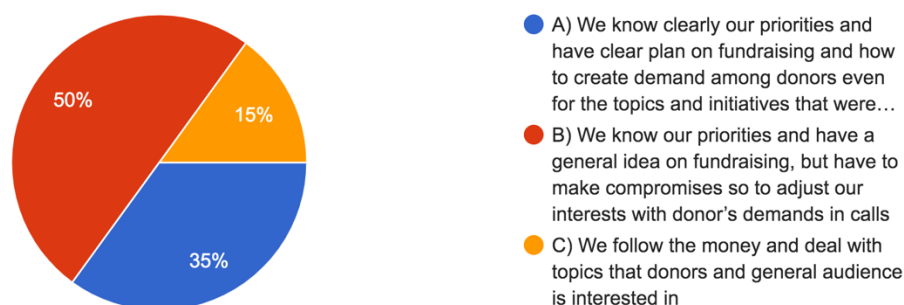


15. Choose 1 statement that best describes the availability of funding information at your website  
19 responses



Check out Transparify to improve your financial transparency <https://www.transparify.org/our-methodology>

16. How successful are you in translating your strategic plan and/organizational and programmatic priorities in proposals for funding? Mark one respo... best describes the situation in your organization:  
20 responses



17. List top 2 the biggest challenges in the context in which you operate that influence your financial management and fundraising

- Having the right person to lead this role
- Donors shifting priorities, long-term focus on core areas
- Change in donor priorities and the need to align, poor understanding of our field and the need to invest in it
- No funding priority in research funding. 2. Government does not welcome research and policy centre
- Availability of funders
- 
- This has yet to be an issue as I am in the process of setting up a think tank.
- lack of experience
- Project/core funding (and longevity of that funding)
- No staff/associates who are full-time. Still developing a strategic plan.
- Lots of programmes with different budgets/funding streams; 2. Lack of core unrestricted funds
- Achieving project management financing for TT in specific besides the core funding and products
- 1 - Difficulty to prove our impact 2 - Deal with controversial questions (political polarization, corruption etc.)
- Design and planning
- Research funding
- Some of the policy areas we work on receive a lot of attention and funding from international organizations but other policy areas are more specialized and not as attractive. Also, it is difficult to fundraise because there isn't a clear
- We focus on the process of Social innovation/public sector innovation, difficult to find funders when we don't have a set policy field. 2. We value credibility and independence very high, how to get this discussion out of the boardroom
- We don't have capacity to develop projects so all the work is on the fundraising. Business development is appreciated as the one to develop all the strategy and projects
- 1 most of our funds are coming from one service that we gave, so we need to diversify 2 we are looking for new ways to fund specific projects, like the thinktank

**Lets stay in touch**

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