# Bridging Research and Policy: Challenges for the Activist Think-Tank

Simon Maxwell On Think Tanks School for Think Tankers 27 January 2022



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- The 'standard model'
- Beyond Bridging Research and Policy
- Challenges for the Activist Think-Tank

### The activist think-tank

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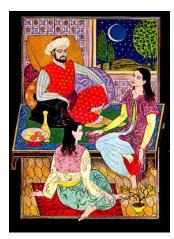
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### The 'standard model'

# **Policy Entrepreneurship**



The story-teller



The engineer

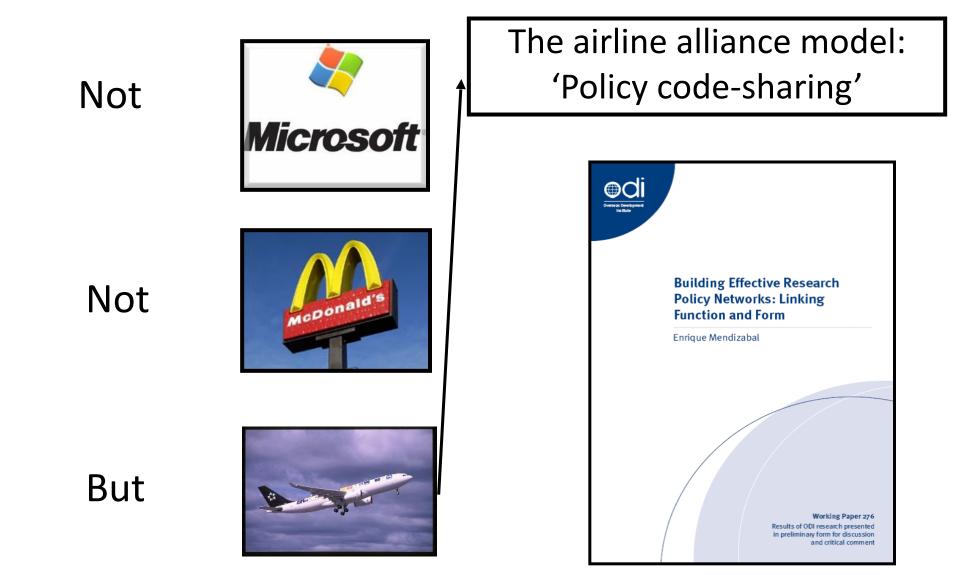


The networker

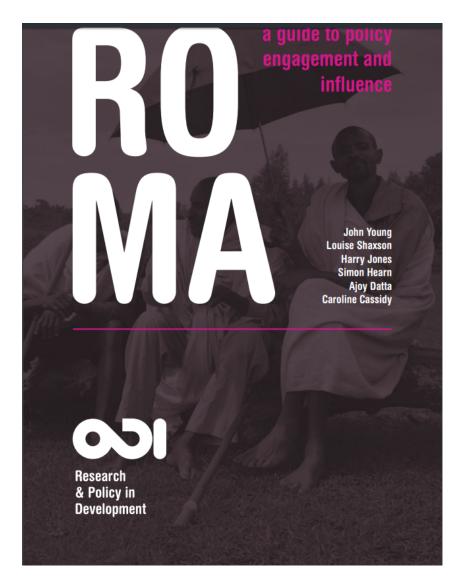


The fixer

### Policy code-sharing



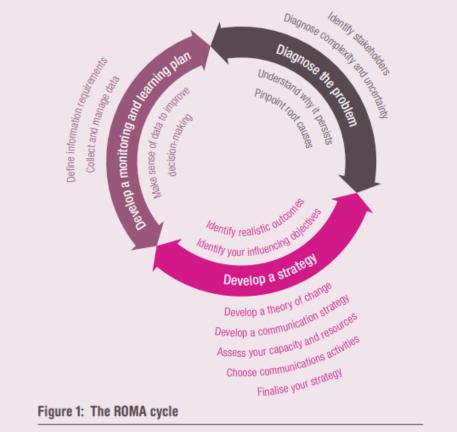
#### The ODI ROMA toolkit



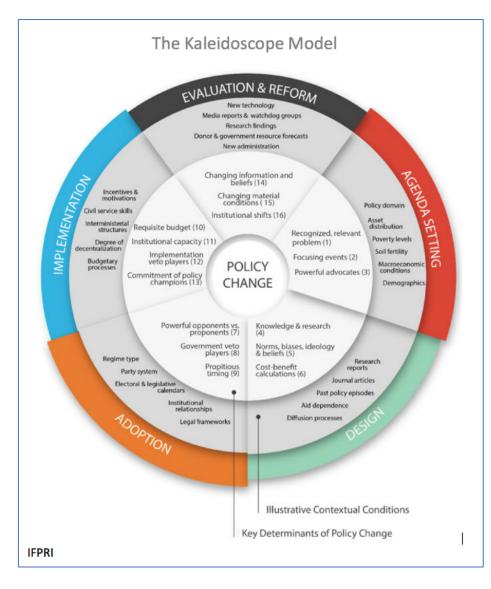
https://www.odi.org/sites/odi.org.uk/files/odi-assets/publications-opinion-files/9011.pdf

### **1. THE APPROACH**

ROMA consists of three main activities, each of which is broken down into a series of steps. These are set out in Figure 1, and described in detail throughout this guide.



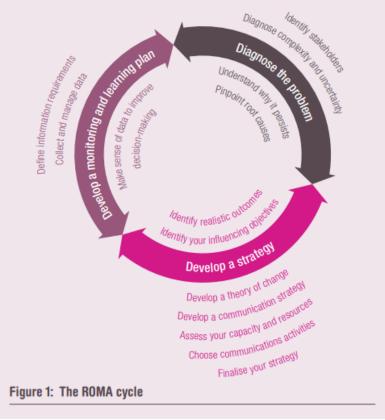
#### The IFPRI framework for analysing policy change



http://www.ifpri.org/blog/kaleidoscope-model-tracks-drivers-impacts-changing-food-policies

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#### WHO . . .

is making WHAT decision . . .

WHEN are they making it . . .

WHAT products do you need to influence the decision . . .

and WHEN do you need them?

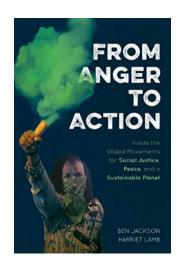
https://www.odi.org/features/roma/home

# Beyond 'bridging research and policy'













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# The Alinsky Principles

- 1. Power is not only what you have but what the enemy thinks you have.
- 2. Never go outside the expertise of your people.
- 3. Whenever possible go outside the expertise of the enemy.
- 4. Make the enemy live up to its own book of rules.
- 5. Ridicule is man's most potent weapon. There is no defence. It is almost impossible to counterattack ridicule. Also it infuriates the opposition, who then react to your advantage.
- 6. A good tactic is one your people enjoy.
- 7. A tactic that drags on too long becomes a drag.
- 8. Keep the pressure on.
- 9. The threat is usually more terrifying than the thing itself.
- 10. The major premise for tactics is the development of operations that will maintain a constant pressure upon the opposition.
- 11.If you push a negative hard and deep enough it will break through into its counterside; this is based on the principle that every positive has its negative.
- 12. The price of a successful attack is a constructive alternative.
- 13. Pick the target, freeze it, personalize it, and polarize it.

### Shifting the Overton Window



Ever wonder how politicians choose which policies they'll support? Or have you ever noticed that a politician championing one policy idea can win an election in one country, but at the same time no politician in your country will support that same policy? **The Overton Window of Political Possibility** can help explain these phenomena.

https://www.mackinac.org/OvertonWindow



OTT Conference 2021

20 April 2021 #OTTConference

#### From think tank to change hub

BY ANNE-MARIE SLAUGHTER, CEO OF NEW AMERICA





The New Economics Foundation works with people igniting change from below and combines this with rigorous research to fight for change at the top.





Positive Money is a research and campaigning organization that seeks to reform our money and banking system.

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Challenges for the activist think-tank.

- What differences was she proposing?
- What were the benefits?
- What were the risks?
- And how could the risks be mitigated?

# Some initial entry points

- Mission Statement
- Statement of Values
- Culture of the organisation
- Five Year Strategy
- Annual Business Plan
- Funding plan
- Recruitment
- Appraisal and Promotion
- Outputs
- Board membership



Change	Benefits	Risks	Mitigation



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